

13 Great Reasons to Get a Dealer License

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Below is a free abbreviated guide on how to get a dealer license. This is just a mere snapshot of what is in the Dealer License Manual. The Dealer License Manual goes into much more depth. The only thing we ask is that you visit <http://www.dealerlicense.com> after you read the free guide, and browse through the very useful products we have to offer to make it easy to get your dealer license.

"It's not your State's job to make it easy for you to get a license... It's OUR job!"

Getting Licensed takes a little work, but you can look forward to this...

1. **MAKE GREAT MONEY!** Gets you into private wholesale dealer-only auctions only dealers can go to - cars sell for much, much cheaper than those rip-off public auctions.
2. Go directly to new-car dealerships to buy their trade-ins with "closed bids"
3. No state limit to how many cars you can buy and sell per year.
4. Drive around all your dealer cars with dealer license plates (sometimes called dealer "tags") 24 hours a day, 7 days a week. Your friends will be jealous!
5. No need to waste time "wheeling and dealing" and hunting through ads.
6. You'll be a small business owner, entitling you to small-business loans and other fringe benefits.
7. Tax benefits! "Write-off" just about anything, including gas receipts, auto repair receipts - even dinner and movie receipts!
8. Become an auto broker! Did you know you need a dealer license to become an auto broker in most states? (Auto brokers mostly help people

find BRAND NEW cars to earn a broker's commission from the new car franchise.) You can easily make \$1,000 or so just for one referral.

9. Get big dealer discounts and make tax-free purchases from almost any business including factory car dealers and parts stores. The standard discount rate is 20% off parts.

10. Buy wholesale cars for yourself, your friends and family members. You'll never get ripped off from a dealership again!

11. When you BUY the cars, you NEVER PAY SALES TAX. Dealer auctions never charge sales tax!

12. You can drive around your dealer cars without having to pay registration fees. Just slap on a dealer plate until the car is sold.

13. No need to register cars into your name before you sell them.

When you buy a car from the dealer auction, the auction gives you the title, which will have the previous owner's name on it. You simply hold the title until you find a buyer. You will then turn in the title to the DMV and your customer will be sent a new title with their name on it, provided they paid in full. If there is financing, the title goes to the bank until the loan is paid off.